

Winglade's Two Angels Academy



Winglade McHayle said she frequently refers to the business plan she wrote in the course in the day-to-day operation of her Two Angels Academy in the Oceanway area. A graduate of the second class, she was so excited about what she learned that she spoke to the third class to offer encouragement.

"She brought the house down," Monahan said.

"I told them they should open their minds and hearts and take advantage of this class," she said. "It takes a lot of work. Even though it's home-based, you should still treat it like a business.'

McHayle, who would like to expand her day care to multiple locations, said she now has a brand, which includes a new logo on new business cards; is more in touch with her style of management; and has more realistic expectations of her profits.

Through her involvement with JWBC and the SBDC, McHayle met Dana Stallings, a long-time JWBC supporter whose mentorship she called "a great asset." Owner of Little Britches, a child care center, and Kilwin's, a confectionery store at St. Johns Town Center, with her husband Vince, Stallings spoke at success circles of child care graduates and helped McHayle make business decisions.